

### 三、保險輔助人

表19、保險代理人業務統計表

單位：千元

年 Year	家數 <sup>1</sup> Number of Companies				保險業務員 <sup>2</sup> Salespersons			簽單保費 Written Premium	
	總計 Total	財產保險 Non-Life Insurance	人身保險 Life Insurance	產壽兼營 Both	總計 Total	財產保險 Non-Life Insurance	人身保險 Life Insurance	總計 Total	財產保險 Non-Life Insurance
2009	397	267	130	-	93,357	34,677	58,680	327,608,716	26,810,497
2010	337	213	124	-	97,881	38,236	59,645	377,114,634	24,725,974
2011	316	207	109	-	81,890	35,924	45,966	329,980,977	26,938,437
2012	323	212	111	-	92,237	35,398	56,839	365,548,568	29,743,179
2013	312	207	105	-	99,564	43,489	56,075	369,491,298	32,302,601
2014	312	209	103	-	112,783	53,894	58,889	369,679,076	37,185,617
2015	306	202	104	-	102,620	48,677	53,943	391,946,421	39,846,078
2016	300	201	99	-	101,674	53,478	48,196	762,560,257	45,944,720
2017	291	199	92	-	78,254	48,968	29,286	860,981,786	49,282,129
2018	277	193	84	-	67,687	47,246	20,441	1,038,505,915	50,932,730
2019	298	195	76	27	187,698	104,995	82,703	1,037,312,059	53,043,505
2020	292	194	70	28	185,920	102,284	83,636	961,495,748	56,406,793
2021	282	190	65	27	176,968	96,403	80,565	1,079,079,400	59,792,860

資料來源：財團法人保險事業發展中心；中華民國產物保險商業同業公會；  
中華民國人壽保險商業同業公會；中華民國保險代理人商業同業公會

註：1. 家數統計包含個人與公司組織型態。2018年(含)以前以各保險輔助人彙送至本中心之資料為統計基礎；自2019年起家數係由中華民國保險代理人商業同業公會提供。

2. 業務員係以登錄產、壽險公會之財產及人身保險保險業務員為準。自2018年(含)以前，係由各保代公司提供，2019年起係由產、壽險公會提供。

### III. Insurance Auxiliary

Table19：Business Statistics of Insurance Agencies

Unit: NT\$ Thousand

收入 Income	市場占有率 Market Shares %	代理費收入 Agency Fee Income			
人身保險 Life Insurance	財產保險 Non-Life Insurance	人身保險 Life Insurance	總計 Total	財產保險 Non-Life Insurance	人身保險 Life Insurance
300,798,219	26.32	14.99	16,760,110	5,217,643	11,542,467
352,388,659	23.37	15.24	16,515,679	4,312,654	12,203,025
303,042,540	23.83	13.79	18,793,758	4,981,725	13,812,033
335,805,389	24.69	13.55	24,071,553	5,773,505	18,298,048
337,188,697	25.86	13.05	24,824,021	6,168,035	18,655,986
332,493,459	28.12	12.00	27,899,478	6,978,145	20,921,333
352,100,343	29.27	12.03	32,274,434	7,478,854	24,795,580
716,615,537	31.48	22.87	63,879,087	8,557,361	55,321,726
811,699,657	31.45	23.73	57,927,147	9,062,304	48,864,843
987,573,185	30.75	28.12	62,518,313	9,486,730	53,031,583
984,268,554	29.95	28.39	64,760,264	10,061,023	54,699,241
905,088,955	29.99	28.61	55,617,853	10,958,508	44,659,345
1,019,286,540	28.82	34.31	60,021,675	11,546,640	48,475,035

Source: Taiwan Insurance Institute;The Non-Life Insurance Association of the Republic of China ; The Life Insurance Association of the Republic of China ;The Insurance Agency Association of the Republic of China

Note: 1.The number of companies include both personal and organizational types of institutes. Before 2019, statistical data was based on information compiled and submitted by insurance auxiliaries to TII; since 2019, the number of companies has been provided by the Insurance Agency Association of the Republic of China.  
2. The definition of salespersons is the person passed the exam and registered in nonlife and life insurance association.Before 2019, data was provided by agent companies , it was provided by the Life Insurance Association of the Republic of China and the Non-Life Insurance Association of the Republic of China from 2019.