

表6、保險業從業人員統計表

單位：人

| 年<br>Year | 總 計<br>Total      |                         |                     |                         | 財 產<br>Non-Life     |
|-----------|-------------------|-------------------------|---------------------|-------------------------|---------------------|
|           | 從業人員<br>Employees | 增減率<br>Growth<br>Rate % | 業務員<br>Salespersons | 內勤人數<br>Office<br>Staff | 業務員<br>Salespersons |
| 2011      | 323,396           | 0.64                    | 282,509             | 40,887                  | 116,568             |
| 2012      | 335,027           | 3.60                    | 293,629             | 41,398                  | 121,679             |
| 2013      | 336,430           | 0.42                    | 295,414             | 41,016                  | 126,016             |
| 2014      | 351,208           | 4.39                    | 309,057             | 42,151                  | 128,652             |
| 2015      | 367,036           | 4.51                    | 324,091             | 42,945                  | 135,684             |
| 2016      | 370,476           | 0.94                    | 325,195             | 45,281                  | 133,502             |
| 2017      | 384,432           | 3.77                    | 338,363             | 46,069                  | 138,573             |
| 2018      | 391,592           | 1.86                    | 344,979             | 46,613                  | 142,935             |
| 2019      | 381,483           | -2.58                   | 368,468             | 41,107                  | 143,035             |
| 2020      | 399,338           | 4.68                    | 385,741             | 40,957                  | 158,383             |
| 2021      | 420,672           | 5.34                    | 379,152             | 41,520                  | 156,591             |
| 2022      | 408,138           | -2.98                   | 366,622             | 41,516                  | 155,472             |
| 2023      | 403,903           | -0.01                   | 361,520             | 42,383                  | 152,986             |

資料來源：中華民國產物保險商業同業公會；中華民國人壽保險商業同業公會；各保險公司

註1：業務員係以登錄產、壽險公會之財產及人身保險保險業務員為準。

(人身保險業2018年(含)以前業務員資料僅統計外勤人員登錄數)。

註2：內勤人數：係指各保險公司提供包括登錄保險業務員及不具保險業務員資格之內勤人員。(財產保險業2018年(含)以前內勤人數係由產險公會提供之各公司之員工數)。

註3：從業人員：自2019年起產、壽險業之內勤人員如具產、壽險業務員資格者，於此欄僅計1人。

Table6：Statistics of Insurance Personnel

Unit：Person

| 保 險 業<br>Insurance Industry |                                                               | 人 身 保 險 業<br>Life Insurance Industry |                         |                                                               |
|-----------------------------|---------------------------------------------------------------|--------------------------------------|-------------------------|---------------------------------------------------------------|
| 內勤人數<br>Office<br>Staff     | 業務員與<br>內勤人數之比<br>Ratio of<br>Salespersons to<br>Office Staff | 業務員<br>Salespersons                  | 內勤人數<br>Office<br>Staff | 業務員與<br>內勤人數之比<br>Ratio of<br>Salespersons to<br>Office Staff |
| 14,210                      | 8.20                                                          | 165,941                              | 26,677                  | 6.22                                                          |
| 14,633                      | 8.32                                                          | 171,950                              | 26,765                  | 6.42                                                          |
| 14,948                      | 8.43                                                          | 169,398                              | 26,068                  | 6.50                                                          |
| 15,293                      | 8.41                                                          | 180,405                              | 26,858                  | 6.72                                                          |
| 15,631                      | 8.68                                                          | 188,407                              | 27,314                  | 6.90                                                          |
| 16,053                      | 8.32                                                          | 191,693                              | 29,228                  | 6.56                                                          |
| 16,757                      | 8.27                                                          | 199,790                              | 29,312                  | 6.82                                                          |
| 17,137                      | 8.34                                                          | 202,044                              | 29,476                  | 6.85                                                          |
| 11,175                      | 12.80                                                         | 225,433                              | 29,932                  | 7.53                                                          |
| 11,158                      | 14.19                                                         | 227,358                              | 29,799                  | 7.63                                                          |
| 11,498                      | 13.62                                                         | 222,561                              | 30,022                  | 7.41                                                          |
| 11,306                      | 13.75                                                         | 211,150                              | 30,210                  | 6.99                                                          |
| 11,347                      | 13.48                                                         | 208,534                              | 31,036                  | 6.72                                                          |

Source: The Non-Life Insurance Association of the Republic of China ; The Life Insurance Association of the Republic of China; Insurance Companies

Note 1:Salesperson is based on the number of qualified salesperson registered under Life and/or Non-Life Insurance Association. (Before 2019, the statistics exclude office staff who is also a registered salesperson)

Note 2:The number of office staff, as provided by insurance companies, include office staff that is either registered or non-qualified salesperson. (Before 2019, the statistic is based on the number provided by Non-life Insurance Association)

Note 3:The number of employees: Beginning from 2019, office staff who is a registered salesperson of both Life and Non-Life Insurance Association still count as one person under this column.